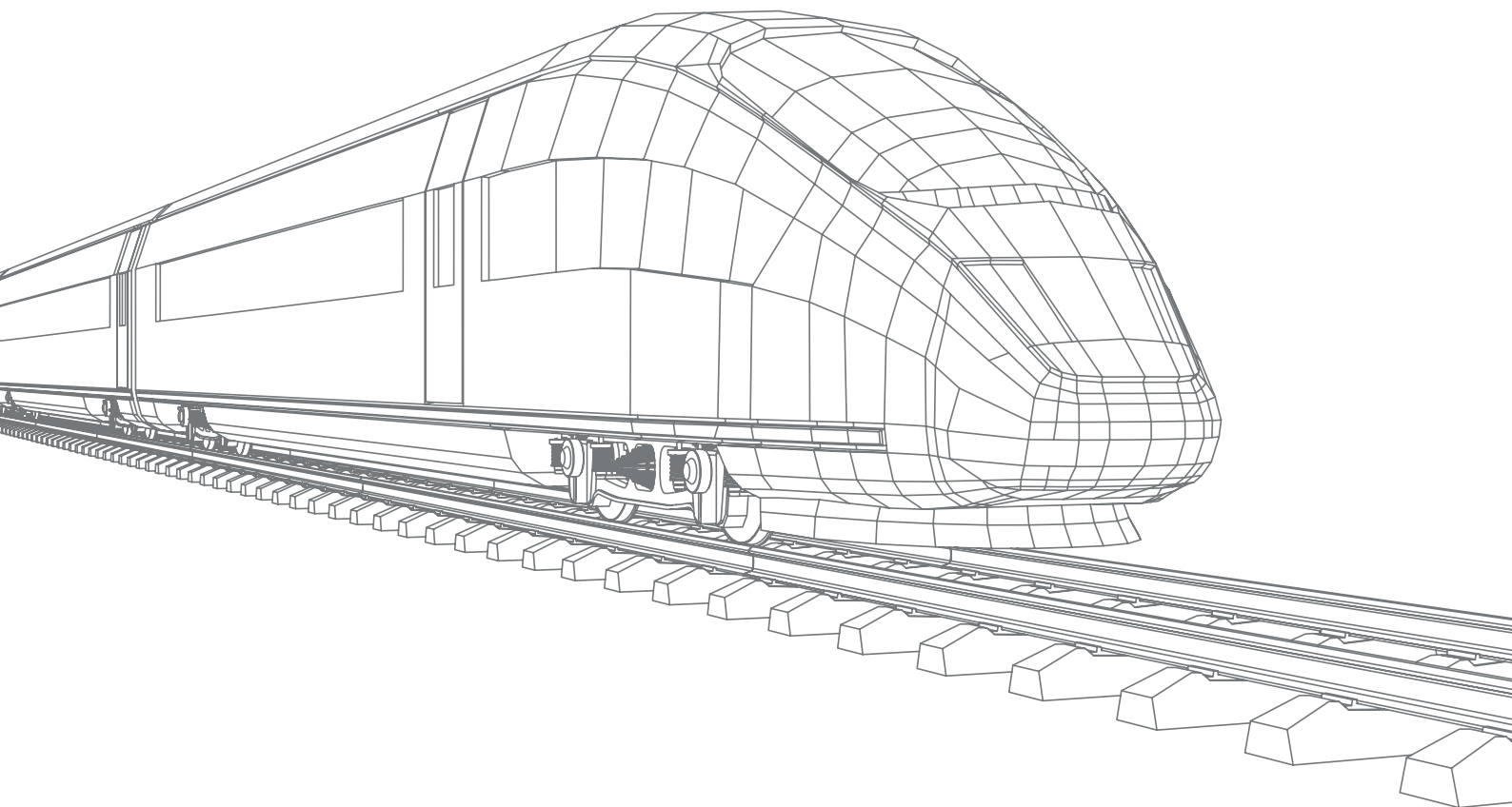




LB Foster®

Become part of our trusted network of partners and suppliers,
delivering end-to-end solutions that shape the future of
Global Rail Sector.

EST 1902



InnoTrans 2026
Visitor Guide

Discover the most comprehensive portfolio of advanced rail technologies engineered to deliver reliable performance in the most demanding environments.



Scan the QR code to locate our stand in **Hall 25, Booth 580**





We Innovate to Solve Global Infrastructure Challenges

Founded in 1902,
our heritage is deeply
rooted in rail
infrastructure.

Today, we are a global end-to-end supplier, combining over a century of expertise with forward-thinking innovation to support rail networks worldwide.

We are committed to addressing some of the most complex challenges facing the railway industry:

- > Maintenance Costs
- > Operational & Infrastructure Risks
- > Fuel and Energy Efficiency
- > Risk of Derailments & SPADs
- > Noise & Vibration
- > Passenger Communication & Accessibility
- > Safety
- > Asset Life Extension
- > Environmental Sustainability

Our products are engineered to perform in the most demanding environments. Through research-led innovation, we optimise performance, enhance safety outcomes, and advance sustainable railway operations.

Operating across North America, South America, Europe, and Asia, we combine global reach with local expertise.

Headquartered in Pittsburgh, USA, our strategically positioned manufacturing, research, innovation, and commercial hubs across Canada, the United Kingdom, and Germany enable us to serve customers wherever they operate.

GLOBAL REACH
LOCAL EXPERTISE

1200+
EMPLOYEES

£540m
SALES

NASDAQ: FSTR

Scan the QR code to view contact details and get in touch.

Jason Bowlin Senior Vice President - Rail / Global

With more than 20 years of experience spanning engineering, manufacturing, and global business leadership, Jason leads innovation, growth, and operational excellence across L.B. Foster's Rail business portfolio. Combining deep technical expertise with strategic vision, Jason works closely with customers and industry partners to accelerate transformation, enhance rail infrastructure performance, and help shape the future of rail transportation. He is looking forward to connecting with industry leaders and discussing the latest developments in rail technology at InnoTrans 2026.



Connect with Jason about:

- > L.B. Foster's global rail portfolio
- > Driving innovation across the rail industry
- > Growth strategies and talent acquisition
- > Strategic partnerships and industry collaboration



John Austin Head of Segment – Friction Management / EMEA

John Austin has extensive experience in business growth, commercial leadership, customer success, strategic partnerships, and organisational transformation. John is keen to listen, learn from your perspective, and explore how together we can strengthen our partnership, overcome challenges, and create greater value for the future.



Connect with John about:

- > The biggest challenges and opportunities facing the global rail industry
- > How partnerships can help accelerate business performance & growth
- > Collaboration Opportunities
- > Your experience of working with LB Foster
- > Benefits of optimised Total Friction Management® programme



David Clarke Sales & Marketing Director / EMEA

With 25 years at the forefront of the rail industry, David has built a reputation for introducing innovative technologies across station, trackside and onboard environments. Drawing on extensive experience with leading OEMs and system integrators, David helps customers to navigate complex challenges and identify solutions that deliver measurable benefits and return on investment. David is always interested in connecting with customers, distributors, resellers, and organisations exploring strategic partnership opportunities.



Connect with David about:

- > New technology adoption and market introduction
- > Friction Management Solutions
- > Intelligent CIS Solutions
- > System integration & digital ecosystems
- > Distribution, reseller and partnership opportunities



Mathew Holland cEng. MIMechE Product Manager – On-Board Solutions / Global

A Chartered Engineer with 18 years of friction management experience, Mathew has played a key role in developing and advancing L.B. Foster's product portfolio. From product design and development to shaping long-term strategy, he brings both technical depth and industry insight to onboard rail solutions. Mathew is looking forward to sharing the latest on-board technology innovations and discussing how L.B. Foster is shaping the future of friction management technologies.



Connect with Matt about:

- > On-board friction management systems: KELTRACK® ON-BOARD & KELSAN®
- > Product development and innovation
- > Engineering and technical solutions
- > ANATOMY®
- > Rail performance optimisation



Andrea Greaves European Account Manager / EMEA

Andrea Greaves drives growth across the EMEA region through strategic business development, commercial leadership, and deep market insight. With a strong focus on understanding customer needs and identifying emerging opportunities, Andrea is keen to connect with customers across Italy, Greece, the Nordic countries, the Baltic region, Africa, and the Middle East to discuss challenges, opportunities, and future collaboration.



Connect with Andrea about:

- > Friction Management Solutions
- > Market Development
- > Distribution, reseller and partnership opportunities
- > Improving railway infrastructure performance, reliability and efficiency



Meet our experts at InnoTrans 2026 and learn how scientific research and peer-reviewed data validate the effectiveness of L.B. Foster's leading rail technologies in solving critical challenges across the global rail sector.

Jon Martin Head of Intelligent Surveillance Technology Systems / EMEA

Jon Martin leads L.B. Foster's Intelligent Surveillance Systems group in the UK, delivering advanced safety and monitoring solutions for the rail industry. Jon combines cutting-edge LiDAR technology with proprietary software to provide highly reliable obstacle detection, remote condition monitoring and signalling-integrated safety systems that help rail operators improve safety, performance and operational resilience. Jon is looking forward to discussing TOTAL TRACK MONITORING benefits with industry professionals.



Connect with Jon about:

- > Total Track Monitoring (TTM) Solutions
- > LiDAR-Based Railway Safety Solutions
- > ANATOMY®
- > Signalling-Integrated Safety Systems
- > WILD IV (Wheel Impact Load Detector)



Ray Perkins Sales Manager / EMEA

A trusted expert in railway friction management, Ray brings decades of experience helping customers across the EMEA region overcome complex wheel-rail interface challenges. Leveraging innovative trackside and on-board solutions, he enables rail operators to improve safety, enhance network reliability, minimise asset wear, and optimise operational performance. Ray is looking forward to connecting with industry colleagues and building new relationships at InnoTrans 2026.



Connect with Ray about:

- > Benefits of optimised Total Friction Management® programme
- > Wheel-rail performance optimisation
- > Reducing wear, noise, and maintenance costs
- > L.B. Foster solutions to improve network reliability and safety



Volker Streim Senior Application Engineer / DACH

Based in Germany, Volker Streim brings extensive expertise in railway performance and infrastructure optimisation. With a specialised focus on friction management, railway infrastructure, and wear measurement technologies, Volker helps rail operators and infrastructure managers improve safety, reliability, and asset longevity.



Connect with Volker about:

- > Rail markets and opportunities across Germany, Austria, Switzerland
- > Friction Management
- > Trackside, Onboard & Consumables
- > Railway Infrastructure Performance



Tania Tacke External Sales Manager / DACH

With expertise spanning commercial strategy, railway infrastructure, and global sales, Tania helps organisations adapt to industry change and harness the potential of emerging technologies. She is passionate about combining market insight with L.B. Foster's innovative solutions to create lasting partnerships and deliver meaningful outcomes for customers. Tania is excited to connect with new and existing customers at InnoTrans 2026 and explore ways to drive improved railway performance together.



Connect with Tania about:

- > Rail markets and opportunities across Germany, Austria, Switzerland & Spain
- > Friction Management Solutions
- > Passenger Information Solutions
- > Improving railway infrastructure performance, reliability and efficiency
- > Distribution, reseller and partnership opportunities



Xin Lu Ph.D. General Manager - Friction Management / APAC

For over 20 years, Xin has been at the forefront of wheel-rail interface optimisation, helping rail operators enhance safety, reliability, and network performance. With extensive experience across heavy haul, transit, metro, and passenger rail networks, Xin has delivered proven solutions that enable operators to run smarter, safer, and more efficiently. Xin looks forward to meeting industry colleagues and discussing how L.B. Foster's innovative solutions can support customers in Asia-Pacific region



Connect with Xin about:

- > Global best practices and rail industry case studies
- > Friction Management Solutions
- > Strategic Partnerships in Asia Pacific
- > Benefits of optimised Total Friction Management® programme





Global Leader in Friction Management

Proven results from railways
around the world

Unmanaged friction can
be costing your railway
far more than you realise.



Scan the QR code to discover how an optimised friction management programme delivers measurable operational and financial returns.

By integrating advanced lubrication technologies, intelligent monitoring systems, and data-driven insights, we empower rail operators to deliver safer and more efficient operations while maintaining compliance with sustainable rail standards.

Our solutions offer a comprehensive approach to assist in mitigating rail & light rail industry challenges:

- > Noise pollution & vibration
- > Environmental footprint
- > Operational & infrastructure risks
- > Risk of derailments
- > Excessive wheel & rail wear
- > Safety & maintenance
- > Data management
- > Asset life extension

FUEL SAVINGS ACHIEVED

10.5%

RETURN ON INVESTMENT

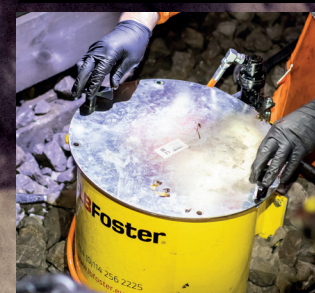
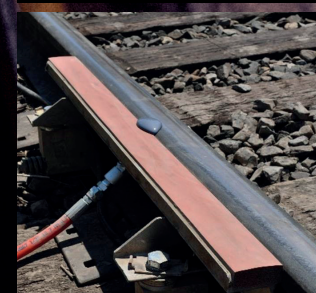
**Less Than
1 Year**

EVERY \$ SPENT

**=
\$4 SAVED**

PREDICTED ASSET LIFE
EXTENSION BY FACTOR

4





The new standard in **Friction Management**

PROTECTOR® Trackside Friction Management Systems

Unsurpassed performance, reliability, and ease of maintenance in both gauge face and top of rail applications. Reduce track access requirements for installation, maintenance and refilling.

PROTECTOR® IV – the long-established trackside friction management/lubrication system

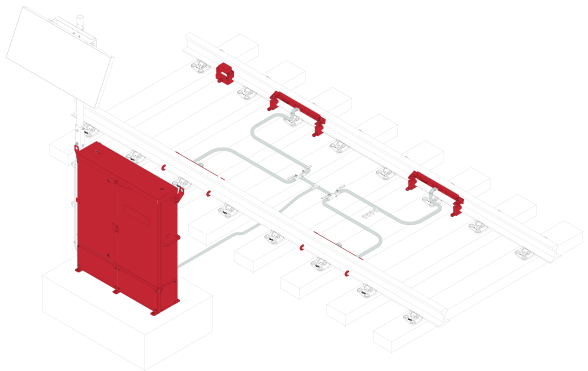
PROTECTOR® X – available in multiple tank capacities

PROTECTOR® IV SL300 – the slimline version designed for constrained locations such as tunnels and walkways

PROTECTOR® X SL90 – the compact slimline version of the **PROTECTOR® X**

- > Exceedingly reliable
- > Easy to maintain
- > Consistent and precise application rate

Our innovative control system uses proprietary compensation algorithms to seamlessly adapt to changing operating conditions and consistently outputs the correct amount of grease.



PROTECTOR® X SL90

Optimised to deliver up to
100% product utilisation
before cavitation.

We're confident that our **PROTECTOR®** systems will outperform any trackside friction management dispensing solutions currently on the market.

4 Versatile Designs	Gauge face and top of rail applications.	The unit also includes a power source, product distribution hoses, patented grease distribution units (GDU's) or top of rail distribution bars and an inductive non-contact wheel sensor.	Floor wall or in-ground mounted. Power options include solar, solar and wind or mains power. Anti-vandal solutions.

Featured:
PROTECTOR® X SL90



PROTECTOR® X

The PROTECTOR®X has been purpose-designed to streamline both installation and maintenance activities through a range of intelligent engineering features.

Its innovative design significantly reduces track access requirements for installation, inspection, maintenance and refilling procedures.

The unit also incorporates an integrated double wall secondary containment system that meets EPA environmental protection requirements, helping operators maintain compliance while reducing risk.



System coverage of up-to 100% for a fraction of the CAPEX of traditional static systems.

KELTRACK® On-Board (KOB)

The product goes where the vehicle goes.

This advanced technology is installed onboard a freight locomotive (KOB) or passenger vehicle (KOB SL) and applies KELTRACK® friction modifiers to the wheel/rail interface.

- > Dispenses a controlled, atomised spray of KELTRACK® friction modifier onto the railhead.
- > Applies product only where and when it is needed through integration with the vehicle's control systems.
- > Continuously adjusts application rates based on factors such as train speed and ambient conditions.

The technology contains several features that ensure maintenance costs and interventions are minimised. An intelligent refilling system automatically replenishes product to maximum capacity without any material wastage or requirement for human intervention.

- > Helps prevent Rolling Contact Fatigue (RCF)
- > Reduces wheel and rail wear, noise, corrugation, and lateral forces
- > Can lower energy and fuel consumption
- > Extends the life of rail assets and reduces maintenance requirements
- > Does not compromise traction, braking, or track signalling performance
- > Provides up to 100% network coverage because the product is carried and applied by the train itself

Our in-house engineering expertise can take care of every aspect of vehicle integration, from system layout to equipment mounting. We are also an approved EN15085 supplier and offer a complete design service for any bespoke requirements.

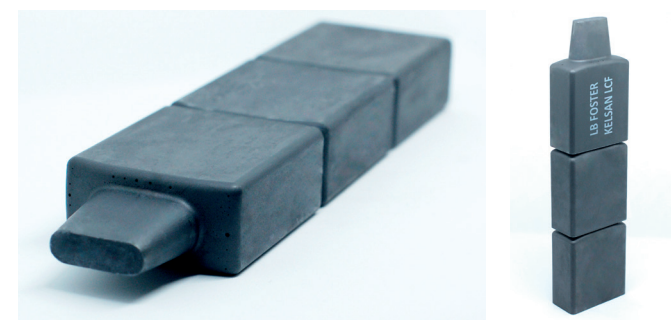
Scan the QR code to watch the KOB explainer animation.



With tens of millions sold globally, it is the world's leading solution for minimising wear at the wheel–rail interface.

KELSAN®

KELSAN® Solid Stick friction management solutions are applied via a vehicle mounted, spring loaded applicator and bracket assembly, which intelligently applies friction modifier to the wheel when it is needed, providing a constant thin-film that delivers excellent network protection.



- > Wheel flange lubrication
- > Top of rail/wheel tread treatment

Tailored designs for vehicle applications ensure full compliance with OEM manufacturing standards.

Our technical specialists, trained and experienced across multiple vehicle types, design and test each system to meet the exacting requirements of the onboard rail environment. All designs are supported by 3D modelling and robust Finite Element Analysis (FEA), replicating real-world forces, vibration, and other physical effects before systems are fitted to vehicles.

We are also an approved EN15085 supplier and offer a complete design service for any bespoke requirements.

Scan the QR code to explore the most extensive and technologically advanced friction management portfolio, featuring solid wheel flange lubrication systems purpose-built for the demanding wheel–rail interface.



Discover **ANATOMY Asset Intelligence™**

A centralised, cloud-based technology platform that powers connected rail and infrastructure assets through real-time visibility, remote asset management, and remote-control capabilities.

Continuous Monitoring

Gain intelligent insights into system performance instead of being buried in data.

Predictive Maintenance

Use data analytics to predict and prevent potential issues.

Uptime Reporting

Look at trends in uptime at both the program and individual system level to eliminate downtime.

Reduced Track Access

Minimise the need for manual interventions and track access.

Improved Scheduling

Streamline maintenance schedules to enhance operational efficiency.

Unlock the power of ANATOMY Asset Intelligence™ -
Scan the QR code to explore the benefits.



TOTAL TRACK MONITORING™

Leveraging advanced technology, our intelligent surveillance solutions deliver precision monitoring across critical rail infrastructure networks worldwide.

- > Improve safety with real-time data to prevent accidents and incidents
- > Improve efficiency and reduce delays
- > Detect movement & prevent collisions
- > Maintain safe operation at Level Crossings and derailments.
- > Prevent injuries, property damage and disruptions to operations
- > Monitor vulnerable aging infrastructure and prevent accelerated wear and damage

WILD IV Wheel Impact Load Detection

Geotechnical Monitoring Solutions

- > Avalanche detection
- > Landslip and earthworks monitoring
- > Flood detection

Obstacle Detection Solutions

- > Level Crossings
- > Rockfall Monitoring
- > Platform Edge Monitoring
- > Fallen Objects

Intelligent CCTV Solutions

- > Off Grid and remote systems & advanced integration projects
- > CCTV AI Data analysis and integration



Intelligent Surveillance Technology Systems & Solutions

CONDEMNABLE WHEEL
LOADS REDUCED BY

85%



TRACK COMPONENT
SERVICE LIFE EXTENDED
BY

60%



TRACK RELATED
INCIDENTS
REDUCED BY

65%



EQUIPMENT RELATED
INCIDENTS REDUCED BY

60%



WHEEL DEFECTS
REDUCED BY

90%



Industry research and historical data consistently shows that the **WILD IV** is highly effective at reducing the frequency of track and equipment related incidents.



Scan the QR code to discover qualifying benefits of Wheel Impact Load Detection system.

Enabling every passenger to navigate their journey
with confidence and independence

Award-Winning CIS with Accessibility at its Core

Information Without Barriers For Every Passenger

inform by L.B. Foster

Delivering real-time, accessible, and dynamic travel information across the rail network, airports and transport interchanges.



Scan the QR code to discover inform displays range.

Revealed as key part of Department for Transport (DfT) National Accessibility Road Map in the United Kingdom

Our integrated software and award-winning Customer Information Displays combine cutting-edge technology with a user-focused interface to deliver real-time travel information and safer, smarter journeys.

Built for transport, inform media surpasses regular CMS platforms by providing specialised modules for managing dynamic travel updates.

CUSTOMISATION

Fully customisable to meet your operational needs and passenger expectations. From custom branding and interface design to tailored content and interactive features, our solutions adapt to your vision and goals.

Engineered for most versatile environments



ERC10+
EURAILCLUSTERS

Finalist at the prestigious European Rail Cluster Initiative (ERCi) Innovation Awards

INTEGRATION CAPABILITIES

Unify your information ecosystem by linking existing systems, social media feeds, and third-party data into an all-in-one solution.

HARDWARE FEATURES

- > IP65-rated casing
- > Section 12, smoke and fire compliant
- > Durability-rated with anti-glare, toughened glass
- > Readable in direct sunlight
- > Automatic power-saving mode
- > Integrated video calling capability*
- > Universally designed interface
- > Real-time sign language translation
- > Cutting-edge functionality
- > Fully customisable
- > ASIAD compliant - blast proof^

Digital **Help Point** With Top Hat Sign



We've combined hardware innovation with intelligent **inform Media** software to deliver pioneering accessibility technology solution for transport interchanges.



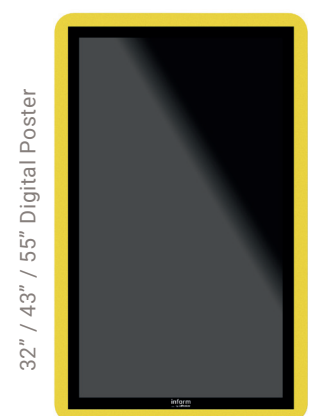
Pioneering Accessibility Capability

- > Braille and raised lettering for tactile navigation
- > Real-time British Sign Language translation
- > Real-time train updates in British Sign Language
- > Real-time disruption updates in British Sign Language
- > High-contrast display mode for visually impaired passengers
- > Live call functionality for assistance
- > Simplified fonts for readability
- > Adjustable touchscreen for wheelchair users

Packed With Intelligent Features

- > Live travel information feed
- > Disruption & operational information feed
- > Real-time and predictive train carriage information
- > Local area information and step-by-step walking directions downloadable via QR codes
- > Multi-language support
- > Display static, video and animated content to advertise and promote services
- > Live call functionality

Intuitive Integration Across Multiple **inform** Digital Displays



Scalable

Supports expansion to control multiple display formats and devices

Centralised Control

Operators can manage content across multiple screens from one location

Granular Security

Role-based permissions for screen updates

Cloud-Hosted Solution

Ensures resilience and minimises downtime

Flexible Content Delivery

Content can be managed centrally or locally

Branding

Supports complete brand personalisation for a consistent customer experience

Always On: Battery-Backed Resilience

Inform by L.B. Foster safeguards the continuity of passenger information services, ensuring that real-time travel updates, announcements, and display systems remain available during power outages, equipment failures, and other operational disruptions.

